

RFP P24-03 Data Cabling Services Evaluation - 100 Points Available (40 Cost / 60 Non-Cost)	
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P24-03, Non-Cost Max Points Available: 60	Net Planner	Tech Optics	AIOS Group	Busker Communications	Georgia Technology Systems	Contech Design Group	1Electric LLC	PSM Investments
<u>Non-Cost Evaluation Phase One</u> Vendor Qualifications & References, K12 Experience, Scope of Work <u>Points Available 60</u> - Vendors must receive 70% of the points available to be considered for cost evaluation.	80% Good - Did not hear back from one reference. One K12 reference was from a contractor.	100% - Excellent	100% - Excellent	90% Good - Did not have K12 experience in references but has worked with FCS in the past.	80% Good - Didn't hear back from all references. One was not K12 related.	25% - Poor - Using subcontractor, only one K12 Reference, Only one reference responded	25% - Poor - No K12 References	25% - Poor - No K12 references or company experience with K12, Only 3 employees.
Non-Cost Points Phase One	48	60	60	54	48	15	15	15
Notes	Vendor Considered For Cost Evaluation	Vendor Considered For Cost Evaluation	Vendor Considered For Cost Evaluation	Vendor Considered For Cost Evaluation	Vendor Considered For Cost Evaluation	Vendor Not Considered For Cost Evaluation	Vendor Not Considered For Cost Evaluation	Vendor Not Considered For Cost Evaluation
Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%								

<b>P24-03, Data Cabling</b> Line Item Pricing (Per drop)	<b>NetPlanner</b>	<b>AIOS Group</b>	<b>BCI Inc.</b>	<b>Tech Optics</b>	<b>Georgia Technology Systems</b>
<b>Line Item Pricing Per Drop Option One: CAT6A Non-Bonded</b>					
<b>Line Item Description</b>					
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$463.74	\$235.00	\$590.00	\$344.40	\$296.00
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$705.36	\$450.00	\$950.00	\$620.05	\$542.00
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$956.81	\$655.00	\$1,310.00	\$908.20	\$785.00
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$1,216.43	\$865.00	\$1,670.00	\$1,190.10	\$999.00
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,463.10	\$1,085.00	\$2,030.00	\$1,503.25	\$1,237.00
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,713.72	\$1,255.00	\$2,390.00	\$1,753.90	\$1,475.00
Applicable Metal Raceway	\$75.00	\$125.00	\$105.00	\$75.00	\$75.00
<b>Line Item Pricing Per Drop Option Two: CAT6+ Non-Bonded</b>					
<b>Line Item Description</b>					
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$372.90	\$200.00	\$470.00	\$190.13	\$185.00
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$523.68	\$400.00	\$710.00	\$311.50	\$344.00
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$684.29	\$575.00	\$950.00	\$407.88	\$510.00
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$853.07	\$750.00	\$1,190.00	\$516.75	\$679.00
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,008.90	\$925.00	\$1,430.00	\$716.25	\$848.00
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,132.68	\$1,100.00	\$1,670.00	\$828.25	\$999.00
Applicable Metal Raceway	\$75.00	\$125.00	\$105.00	\$75.00	\$75.00

<b>P19-02, Data Cabling Cost Evaluation (3.7i) Line Item Pricing (Per drop)</b>	<b>NetPlanner</b>	<b>AIOS Group</b>	<b>BCI Inc.</b>	<b>Tech Optics</b>	<b>Georgia Technology Systems</b>
<b>Time and Material Cost (Section 3.7ii of the Special Terms and Conditions)</b>					
<b>Lead Tech Labor Rate</b>	\$85.00 - Normal \$127.50.00 - Overtime	\$95.00 - Normal \$142.50 - Overtime	\$75.00 - Normal \$110.00 - Overtime	\$78.00 - Normal \$78.00 - Overtime	\$75.00 - Normal \$105.00 - Overtime
<b>Helper Labor Rate</b>	\$75.00 - Normal \$112.50 - Overtime	\$65.00 - Normal \$97.50 - Overtime	\$55.00 - Normal \$80.00 Overtime	\$58.00 - Normal \$58.00 - Overtime	\$45.00 - Normal \$65.00 Overtime
<b>Other</b>	Level 3 \$90.00/\$135.00	Project Manager \$125.00/\$187.50	N/A	N/A	N/A
<b>Percentage Mark-up For Parts</b>	25%	10%	15%	10%	15%
<b>Percentage Mark-up For Rental Equipment</b>	20%	10%	10%	10%	10%
<b>Project Cost For 1 Classroom, 1 Lab, &amp; 1 Workroom</b>	<b>\$5,663.94</b>	<b>\$3,875.00</b>	<b>\$7,580.00</b>	<b>\$3,959.92</b>	<b>\$3,902.00</b>
<b>Project Cost For 24 Hours of Labor with Lead Tech, Helper &amp; \$2500 in parts.</b>	<b>\$6,965.00</b>	<b>\$6,590.00</b>	<b>\$5,995.00</b>	<b>\$6,014.00</b>	<b>\$5,755.00</b>
<b>Total Cost</b>	<b>\$12,628.94</b>	<b>\$10,465.00</b>	<b>\$13,575.00</b>	<b>\$9,973.92</b>	<b>\$9,657.00</b>
<b>Points Earned (40 Available))</b>	<b>30.60</b>	<b>37.00</b>	<b>28.50</b>	<b>38.70</b>	<b>40.00</b>
Classrooms -5 Cat6+ drops for walls and 1 Cat6+ and 2 Cat6A Ceiling Drops. Workrooms 2 Wall and 1 Ceiling Cat6+ drops and 2 Ceiling Cat6A Drops. LABS - 2 Wall and 1 Ceiling Cat6+ drops and 1 Cat6+ and 2 Cat6A for Ceiling Drops.					

RFP P24-03 Data Cabling Services -Summary of Final Award	Net Planner	Tech Optics	AIOS Group	Busker Communications	Georgia Technology Systems	Contech Design Group	1Electric LLC	PSM Investments
Non- Cost Points (60 Available)	48	60	60	54	48	15	15	15
Cost Points (40 Available)	30.6	38.7	37	28.5	40	N/A	N/A	N/A
Total	78.6	98.7	97	82.5	88	N/A	N/A	N/A
Notes	Awarded Contract In Vendor Pool For Data Cabling Services Under P24-03	Awarded Contract In Vendor Pool For Data Cabling Services Under P24-03	Awarded Contract In Vendor Pool For Data Cabling Services Under P24-03	Awarded Contract In Vendor Pool For Data Cabling Services Under P24-03	Awarded Contract In Vendor Pool For Data Cabling Services Under P24-03	Vendor Non Awarded Contract	Vendor Non Awarded Contract	Vendor Non Awarded Contract